



Driving Data Driven Decisions with D360

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EISAI CENTER FOR GENETICS GUIDED
DEMENTIA DISCOVERY

We Are Already Believers



Why Won't They Just Do What We Tell Them?

Power Distance

Equality of
Expression

Obedience to
Authority



Why Won't They Just Do What We Tell Them?

Uncertainty Avoidance

Risk Taking

Rule Following



Why Won't They Just Do What We Tell Them?

United States

Power Distance

40



Uncertainty Avoidance

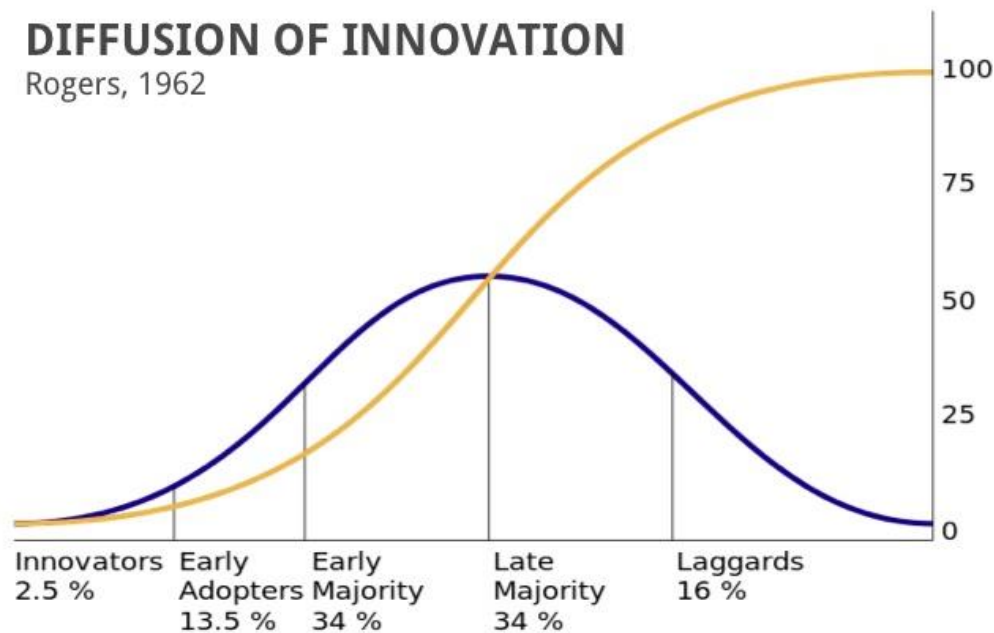
46



Bellwether(n): A person who either leads or indicates trends: a trendsetter

DIFFUSION OF INNOVATION

Rogers, 1962



Innovators: Adopt new stuff because it's new. Willing to take product risk.

Early Adopters: Like innovators, but cool enough to be influencers.

Early Majority: Leading edge of wide adoption. Function over form.

Late Majority: Tend to be cautious about committing. Need security.

Laggards: Those who can't avoid it because everyone else is doing it.

Innovation	Communication
Time	Social Ecosphere

D360 is Driving Adoption for Innovation 1: Database Ecosystem

- First, there was a bit of a mess ...
and now ...
- Groups that were previously reluctant to use data loading tools are now clamoring for them to be updated
- Groups that previously hadn't considered uploading data are yielding to pressure from project teams to find ways to get data in
- More examination of workflows to ensure data quality

Slowly our culture is shifting

Keys to D360 Success

- Visualization and query in the same application; tight linking between selection and visualization
 - Spotfire
 - Excel (Pivot charts, tables)
- Shallow learning curve
 - “If you have to read a manual, that’s too much to expect”
- The “right” amount of cooperativity (permissions model)
- Easy joins across parallel branches
 - Systematized thinking is natural to data workers ... but maybe only to data workers
- ???????

But we haven't solved everything ...

No human can interpret 293 columns of data

- Scoring Functions
- Machine Learning

To be truly reusable, labeling should generalize context

- Cultural change in project-focused perspective
- Enables use of data at the project and program management level

Thank You

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